



PROVISIONAL SUM

Project : P14.889
Yard no. : YN199
Release : Rev 3
Date : 28/11/2018

PROVISIONAL SUM

Below overview lists the provisional sums currently included in our offer:

1.2 Interior Designer	€ 200.000,-
5.5 Inside & Outside Lighting	€ 160.000,-
5.6 Navigation & Communication	€ 350.000,-
5.7 Entertainment equipment	€ 195.000,-
7.4 Upholstery and free standing furniture	€ 260.000,-
7.5 Marble, Granite, Corian, Composite, tiles & interior stainless steel	€ 65.000,-
7.6 Sanitary items	€ 60.000,-
7.7 Household appliances	€ 40.000,-
7.9 Principal supply	TBD

Total Provisional Sum	€ 1.330.000,-

All values exclude V.A.T.

The values listed in the table are an indication and provisional until final design. The provided sums cover among others material, engineering and installation by Moonen or a supplier. A surcharge of 15% is calculated over de cost prices to cover yard expenditures, i.e. transport, handling, overhead.

The principal together with the interior designer could modify the specification of these items (material, number, brand, add or remove equipment etc.). This will reflect in an adjustment of the budget, increase or decrease, resulting in a debit or credit between the yard and the principal.

In the following sections a more detailed description is given of the items covered by the various provisional sums.

1.2 INTERIOR DESIGNER

Interior Designer Provisional

€ 200.000,-

The Interior Designer provisional covers the complete fee of the selected designer, including designing the interior together with the principal and the shipyard and follow-up during various stages of the yacht construction, i.e. engineering, material selection and (pre-)fabrication.

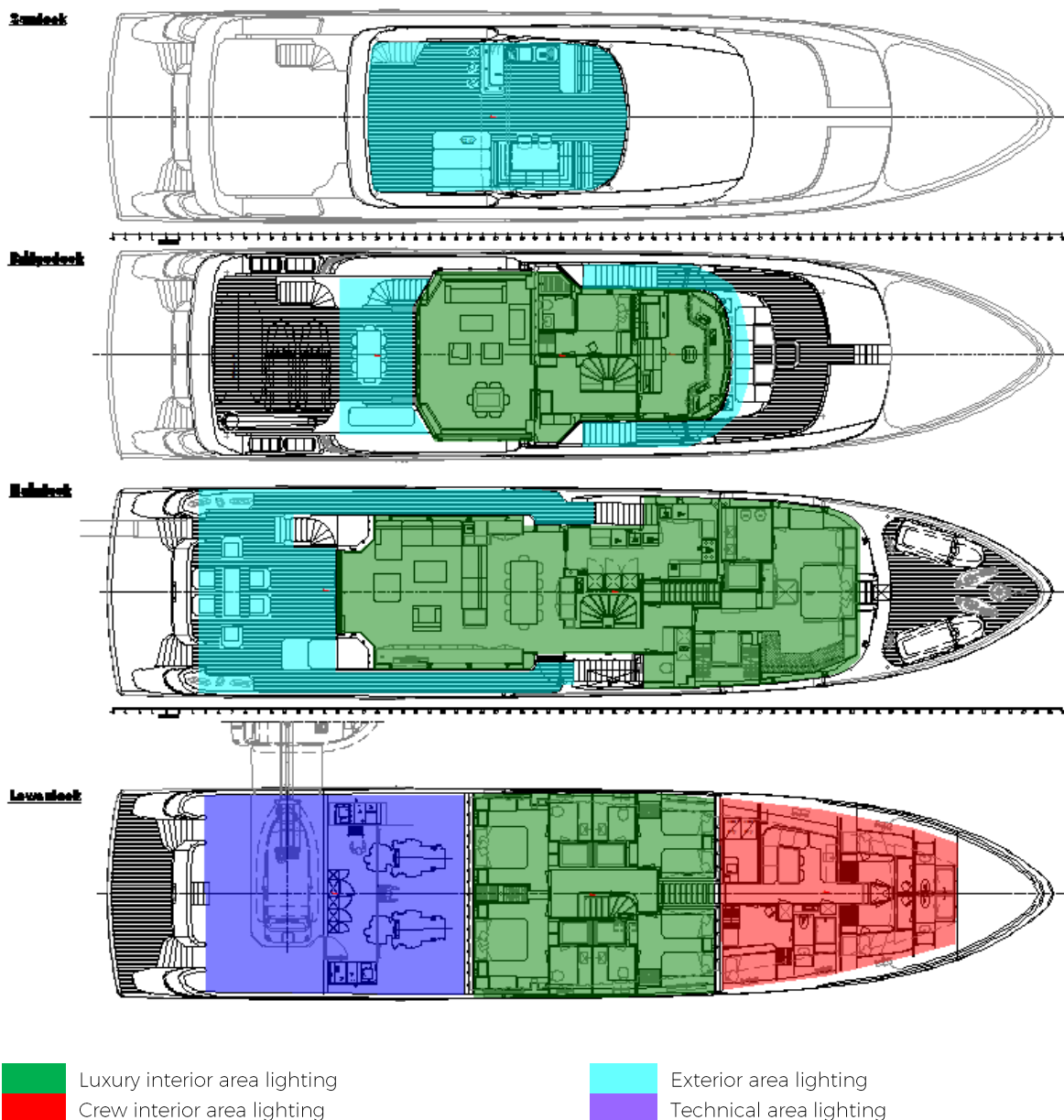
- Create design brief together with principal
- Provide style design ideas for the principal
- Provide lay out ideas for the principal
- Establish interior budget €/m²
- Provide design and construction information, including full size details, lay out plans, elevations and collection of reference material sufficient for the builder to work from.
- Advice and specify internal furniture
- Prepare fabric and furnishing specification for the principal
- Provide support to the builder during construction, both on location as by email or telephone.

5.5 INSIDE & OUTSIDE LIGHTING

Inside & Outside Lighting provisional

€ 160.000,-

The Inside & Outside Lighting provisional includes all build in lighting fixtures, both inside and outside, as do, fittings, searchlights, dimmers, drivers, transformers and power converter when necessary, and installation of the afore mentioned. Also lighting of stairs, gangways and decks form part of this sum. Excluded are freestanding lamps and decorative lighting which are part of the principal supply.



5.6.1 NAVIGATION & COMMUNICATION (INCL SAT ANTENNAS)

Navigation & Communication provisional

€ 350.000,-

The navigation and communication provisional includes a preselection of contemporary equipment of recognizable brands and execution, items as required by class and flag state are part of this allowance. Both equipment and special cables form part of this sum, as do the engineering, installation and the commissioning.

Communication	
VHF DSC - Class A	Sailor
VHF DSC - Class D	Sailor
VHF MF/HF	Sailor
VHF Handheld	Sailor
Inmarsat C System	Sailor
Black box GSM	
FM - AM antenna	Sailor
V-Sat System	Sailor
Wireless Computer Network	
Internal Telephone System	
Navigation	
Radar/Plotter	Simrad
IMO Radar	Simrad
GPS	Simrad
AIS	Sailor
Doppler Log	Skipper
IMO Echo sounder	Skipper
Instrument package (Wind, Speed, Depth)	Simrad
Autopilot and Compass system	Simrad
BNWAS (Bridge Navigation Watch Alarm System)	Furuno
Navtex	Sailor
Search & Rescue: <ul style="list-style-type: none"> • Rescue SART (2 items) • Smartfind EPIRB 	Tron
Engineering, installation & commissioning	

5.7 ENTERTAINMENT EQUIPMENT

Entertainment Equipment provisional

€ 195.000,-

All audio and video equipment, including TV's lifts, form part of this provisional sum. As do the installation, commissioning and special cables for mentioned equipment.

The provisional sum is covering the following equipment.

Function table AV system													
	TV Screen	TV Lift	SAT Decoder (US or EU receiver)	DVB-T local TV	Apple TV	FM Radio	Bluetooth	2.0 Sound	5.1 Sound	Dedicated iPad remote control + dock	Dvd/Blu-ray player	Local volume control	Slave area
Lower deck guest cabin 1	●	○	●	●	●	●	●	●	○	●	○	○	○
Lower deck guest cabin 2	●	○	●	●	●	●	●	●	○	●	○	○	○
Lower deck guest cabin 3	●	○	●	●	●	●	●	●	○	●	○	○	○
Lower deck guest cabin 4	●	○	●	●	●	●	●	●	○	●	○	○	○
Main deck master cabin	●	○	●	●	●	●	●	○	●	●	○	○	○
Main deck master bathroom	○	○	○	○	○	○	○	●	○	○	○	●	●
Lower deck crew mess	●	○	●	●	●	●	●	●	○	●	○	○	○
Main deck saloon	●	●	●	●	●	●	●	○	●	●	○	○	○
Main deck galley	○	○	○	○	○	○	●	●	○	○	○	○	○
Main deck aft - outside	○	○	○	○	○	○	●	●	○	○	○	●	●
Bridge deck captains cabin	●	○	●	●	●	●	●	●	○	●	○	○	○
Bridge deck wheelhouse	○	○	○	○	○	○	●	●	○	○	○	○	○
Wheelhouse FWD seating	○	○	○	○	○	○	●	●	○	○	○	●	●
Bridge deck lounge	●	●	●	●	●	●	●	○	●	●	○	○	○
Bridge deck aft - outside	○	○	○	○	○	○	●	●	○	○	○	●	●
Sun deck outside	○	○	○	○	○	○	●	●	○	○	○	●	●

● Included

○ Not included

7.4 UPHOLSTERY

Upholstery & Free Standing Furniture provisional

€ 260.000,-

Within the provisional upholstery material and installation for both interior and exterior are covered. Below overview gives an overview of the items that, in consultation with the principal and the interior designer, can be composed.

Interior	
Floor covering – Luxury areas (Carpet or Parquet)	
Wall and ceiling linings – Luxury areas	
Window dressing (fabric - general area)	
Window dressing (aluminium - wet area)	
Window dressing with curtains	
Handrail	
Mattresses CMHR Foam IMO certified	
Dashboards and leather inserts	
Pilot chair including pedestal and mounting	
All free standing furniture: <ul style="list-style-type: none"> - Sofa's (guest) - Master chair - Desk chairs - Dining chairs - Coffee table - Dining table 	
Exterior	
All free standing furniture: <ul style="list-style-type: none"> - Sunbed - Sofa's - Sun lounges - Dining chairs - Cushions - Tables 	
Protection and covers	

7.5 MARBLE, GRANITE, CORIAN, COMPOSITES, TILES & INTERIOR STAINLESS STEEL

Marble, Granite, Corian, Composites, Tiles and Interior stainless steel provisional

€ 65,000,-

Material and installation of Marble, Granite, Corian, Tiles and Interior stainless steel form part of the provisional sum. Below table gives an indication of the locations where these items are applied, in consultation with the principal and the interior designer the actual supply shall be composed.

Master/Guest bathroom:

- Floor and wall
- Washbasin
- Counter top

Pantry:

- Worktop
- Washbasin

Crew bathroom:

- Floor
- Washbasin
- Counter top

Exterior:

- Wet-bar

7.6 SANITARY ITEMS

Sanitary Items provisional € 60.000,-

Both, material and installation, of the sanitary items form part of the provisional sum. Below table, although not limiting, gives an indication of the items covered by the sanitary provisional.

- Washbasins/Sinks
- Taps
- Shower tray and doors
- Shower thermostat and spray nozzle
- Towel rack
- Soap dispenser
- Glass holder
- Clothing hooks
- Toilet brush
- Paper roll holder
- Exterior shower

7.7 HOUSEHOLD APPLIANCES

Household Appliances provisional

€ 40.000,-

Generally all appliances will be selected from the domestic range. Preferable make Miele.

Lower Deck

- Wash machine 2x
- Dryer 2x
- Refrigerator

Main Deck

- Refrigerator/Freezer 3x
- Oven
- Dishwasher 2x
- Exhaust hood
- Cooking plate
- Microwave
- Icemaker
- Trash compactor

Sun Deck

- BBQ-grill
- Refrigerator
- Icemaker

7.9 PRINCIPALS SUPPLY

Principals supply

TBD

The principal shall supply all items C.I.F. to the shipyard, and the builder shall receive, handle, store and install these items.

Here under an indication of the mentioned items:

- Consumables, tools, spares and stores (except as required for the trials)
- Decoration, works of art, flower arrangements, etc.
- Cutlery, pottery, silverware, etc.
- Tenders incl. equipment
- Jetski incl. equipment
- Bed linen
- Formal dining inventory
- Galley inventory

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